

Gross Profit (GP) Forecasting - 1 Year

Items	Month #1	Month #2	Month #3	Month #4	Month #5	Month #6	Month #7	Month #8	Month #9	Month #10	Month #11	Month #12
a) total sales of product/service #1												
b) total cost of goods (COG) product/service #1												
c) total gross profit of product/service #1 $a - b=c$												
d) total sales of product/service #2												
e) total cost of goods (COG) product/service #2												
f) total gross profit of product/service #2 $d - e=f$												
g) total sales of product/service #3												
h) total cost of goods (COG) product/Service #3												
i) total gross profit of product/service #3 $g - h=i$												
j) total sales of product/service #4												
k) total cost of goods (COG) product/service #4												
l) total gross profit of product/service #4 $j - k=l$												
m) total sales of product/service #5												
n) total cost of goods (COG) product/service #5												
o) total gross profit of product/service #5 $m - n=o$												
p) total sales of all products/services $a+d+g+j+m=p$												
q) total COG for all products/services $b+e+h+k+n=q$												
r) total gross profit for all products/services $c+f+i+l+o=r$												
s) gross profit margin (total GP ÷ total sales) $r \div p=s$												